Headquarters at Plot 15 Yusuf Lule Road, P.O Box 36316, Kampala, Uganda

EXPRESSION OF INTEREST (EOI) FOR A JOINT VENTURE PARTNER FOR THE DEVELOPMENT AND MANAGEMENT OF KABAALE INDUSTRIAL PARK (KIP).

1. BACKGROUND

The Uganda National Oil Company Limited (UNOC) was established under the Petroleum (Exploration, Development and Production) Act and the Petroleum (Refining, Conversion, Transmission and Midstream storage) Act, both of 2013 and incorporated under the Companies' Act, 2012. It is a limited liability company wholly owned by the Government of Uganda.

The overall function of UNOC is to handle the State's commercial interests in the Oil and Gas industry and ensure that the resource is exploited in a sustainable manner.

2. KABAALE INDUSTRIAL PARK

The Government of Uganda through the Ministry of Energy and Mineral Development has acquired 29.57 km^2 (2957 hectares) of land near the oil fields of the Albertine Graben Region for the development of a Petro-based Industrial Park. The Park is located in Kabaale Parish, Buseruka Sub-County, Hoima District, and is commonly referred to as Kabaale Industrial Park (KIP).

KIP will accommodate, in a phased manner:

- Uganda's 2nd International Airport – Currently under Construction
- Crude Oil Export Pipeline Hub – FEED finalized; Awaiting FID
- Uganda Refinery – FEED commenced
- Polymer and Fertilizer Industries
- Mixed (Light / Medium) Industries
- Warehousing & Logistics
- Agro-Processors
- Common facilities and services including worker housing, expatriate camps, schools, recreation areas, medical facilities, among others.

A Master Plan for the development of the Park was prepared by an international consultant, Ms. SMEC International, in consultation with Government Ministries, Departments and Agencies, and has been approved by Uganda's National Physical Planning Board.

The Master Plan provides for the optimum location of all the envisaged oil and gas commercialization projects, facilities and services. The implementation of the Master Plan, development, operationalisation and management of the Park have been vested in the Uganda National Oil Company Limited (UNOC).

3. PURPOSE OF THE EOI

This request for EOI has been prepared to assist UNOC in the identification of capable, experienced and willing Joint Venture (JV) Partners interested in partnering with UNOC to take forward the development, operationalization and management of Kabaale Industrial Park. This EOI is designed to provide potential and interested JV Partners with basic information on how to submit an EOI that meet UNOC's minimum requirements.

4. OBJECTIVES OF THE JV PARTNERSHIP

The objectives of the prospective Joint Venture shall be to:

a) Establish a long-term, risk-sharing Joint Venture partnership;
b) Establish a profitable and commercially viable industrial complex that delivers returns to investors;
c) Deliver a cost-effective, technologically sound and environmentally compliant industrial park that promotes National Content, and brings jobs and skills to Ugandans;
d) Raise the financing required for the industrial park development, including enabling infrastructure, utilities, ICT, and top structures;
e) Bring specialized knowledge, experience and technical skills in industrial park development, facilities management, as well as oil & gas upstream, midstream and downstream operations to KIP;
f) Provide stakeholder management at local, national and regional levels; &
g) Promote and attract domestic and foreign investors into the Park.

5. REQUIREMENTS OF THE JOINT VENTURE PARTNER

UNOC is seeking a strategic partner that has, *inter alia,* the following qualities:

a) A solid financial record;
b) Committed to a long-term partnership;
c) Proven technical capacity and a commitment to bring specialized knowledge, skills, leadership, as well as lessons learned from previous complex industrial park projects;

d) Deep understanding of oil and gas downstream industries, including polymers, fertilizers and petrochemicals;
e) Can demonstrate high standards of integrity in the conduct of business;
f) Proven track record of good Environmental, Health and Safety performance in its operations; &
g) Committed to National Content, as well as knowledge transfer.

6. PREQUALIFICATION CRITERIA

To facilitate the evaluation of the Expressions of Interest, potential JV Partner(s) shall submit the following:

a) Proof of registration of the entity(ies) and a clear strategic direction over the next five (5) years;
b) Proof of an annual turnover of not less than USD 20 Million over the last year, as demonstrated by audited financial statements for the last three years;
c) Evidence of having developed and operated at least one (1) industrial park. The information required may include but is not limited to;
   i) Name of the Industrial Park
   ii) Name, telephone and email address of the contact person
   iii) Details of industrial park(s) developed/operated
   v) The entity(ies) capital and asset contribution to the industrial park
d) The anticipated financing plan, ownership and governance structures, as well as the proposed execution plans for the JV partnership;
e) Track record of National Content development;
f) Notarised powers of Attorney in the names of the signatory(ies) to the EOI.

7. CORRESPONDENCES / INQUIRIES

All inquiries and correspondences regarding this EOI shall be submitted to the Procurement and Disposal unit of the Uganda National Oil company at the address below:

The Head - Procurement and Logistics

Uganda National Oil Company,

Plot 15, Yusuf Lule Road – Nakasero

P.O Box 36316, Kampala, Uganda

Or via email: kip.unoc@unoc.co.ug

8. SUBMISSION OF THE EOI

a) Completed EOIs shall be signed by the authorized representative of the Entity(ies).

b) EOIs shall be in triplicate (**one original and two in copy**) in a sealed envelope clearly marked "Expression of Interest for Joint Venture Partnership for the Development and Management of Kabaale Industrial Park".
c) All submissions shall be in person or by courier by **Friday, 22nd February 2019, 10:00 am East African Time** addressed to;

The Head - Procurement and Logistics
Uganda National Oil Company Limited,
Plot 15, Yusuf Lule Road – Nakasero
P.O Box 36316, Kampala, Uganda

d) Electronic submission shall not be considered;
e) Any submission made after the closing date shall be rejected;
f) Potential Partners who may wish to courier their EOIs should allow for sufficient time to ensure timely delivery of their EOIs. UNOC will take no responsibility for any late deliveries by courier;
g) UNOC reserves the right to accept or reject any submission and is not bound, committed nor obliged to shortlist any Partner who has expressed interest.

9. SCHEDULE OF EVENTS

s/no.	Activity	Date
1.	Issuance of EOI	Tuesday, 4th December 2018
2.	Deadline receipt of EOIs	Friday, 22nd February 2019 10:00 am EAT
3.	EOI Opening	Friday, 22nd February 2019 2:30 pm EAT
4.	Evaluation of EOIs	Monday, 25th February 2019 – Friday, March 22, 2019
5.	Communication to shortlisted entities	Friday, 22nd March 2019
6.	Issuance of RFPs to shortlisted entities	Monday, 25th March 2019

Uganda National Oil Company Limited reserves the right to alter the schedule of events. Alterations shall be communicated to all Partners in writing. This EOI can be downloaded from Tenders on UNOC's website: www.unoc.co.ug

CHIEF EXECUTIVE OFFICER