



NATIONAL PIPELINE COMPANY (U) LTD

Headquarters at Plot 15, Yusuf Lule road, P.O Box 36316, Kampala

THE NATIONAL PIPELINE COMPANY (U) LIMITED (NPC) IS RECRUITING

The National Pipeline Company (U) Limited (NPC) is a subsidiary of the Uganda National Oil Company (UNOC) which was incorporated under the Company's Act 2012. It is a limited liability company wholly owned by UNOC. The overall function of NPC is to handle national commercial interests in petroleum pipelines, storage facilities and related services.

The NPC now invites applications for persons interested to develop their career with a dynamic results-oriented Company to occupy the following position.

JOB TITLE: Trading Manager-Downstream

REPORTS TO: General Manager – National Pipeline Company (U) Ltd

JOB PURPOSE: Responsible for establishing organizational processes, market development, stakeholder linkages, client relations and operational systems for the Downstream Trading Division, in collaboration with other teams.

Essential Duties:

1. Identify and coordinate regional and local logistics processes for the supply and distribution of petroleum products, in liaison with relevant stakeholders.
2. Conduct market surveys and carry out supply and demand analysis to inform procurement and stocking of petroleum products.
3. Develop and implement marketing strategies including promotions and new products' development initiative.
4. Prepare and implement supply plans for petroleum products.
5. Develop a pricing strategy for the sale and marketing of petroleum products.
6. Participate in the development and implementation of a Quality, Health, Social, Security, Safety and Environment (QH3SE) system, in liaison with QH3SE team members.
7. Identify and engage with potential clients and other company stakeholders.
8. Monitor trends in petroleum products' specifications, technology, industry performance and market requirements.
9. Establish a client management system to continuously improve customer service levels.
10. Carry out any other duties as may be assigned from time to time by the Supervisor.

Qualification and Attributes:

- a) Bachelor's Degree (Hons) in either Business Administration, Commerce, Engineering, Economics, Statistics, Industrial Chemistry, or Marketing.
- b) Master's Degree in Business Administration, Engineering, or a related area of study in (a) above, from an internationally recognised University.
- c) Training in HSE principles is an added advantage.
- d) Must have at least Eight (8) years relevant working experience, five (5) of which must be in petroleum trading business in a reputable organisation.
- e) Experience in market development processes is an added advantage.

Application procedure:

Completed and signed Application Forms together with **certified** copies of academic certificates should be addressed and submitted in TRIPLICATE to the address below by 17:00 hours (5:00pm EAT) not later than **Friday, 14th December 2018.**

Applications delivered through courier or post office will also be received. Applications **must** include a cover letter, application form and supporting documents.

While we thank you for your interest, **only shortlisted** candidates will be contacted. Any form of lobbying will lead to automatic disqualification.

NPC is an equal opportunity employer. Applicants from the Albertine Graben are encouraged to apply.

The Job Details and Application Form can be downloaded from **Careers** at www.unoc.co.ug

**GENERAL MANAGER
NATIONAL PIPELINE COMPANY LIMITED
P.O.BOX 36316
KAMPALA
Plot 15, YUSUF LULE ROAD, KAMPALA.**